

# **Agreement of Cooperation**

between

**Ternopil Academy of National Economy,  
Ternopil, Ukraine**

and

**Aarhus School of Business,  
Aarhus, Denmark**

With the aim of establishing a firm ground for future cooperation between Ternopil Academy of National Economy, Ternopil, Ukraine (hereafter referred to as TANE), and The Aarhus School of Business, Aarhus, Denmark (hereafter referred to as ASB), the parties have decided to describe the goals and intentions of their cooperative activities as follows:

TANE and ASB agree to:

1. Ensure good conditions and opportunities for mutual visits of members of their scientific and administrative staffs.
2. Ensure good conditions and opportunities for mutual exchange of groups of students, on regular exchange programs as well as special exchange arrangements that the parties may agree to implement.
3. Establish a framework for the exchange of scientific information that can provide opportunities to mutual benefit, such as entering joint research projects and publishing scientific articles or other works in each other's periodicals, bulletins, yearbooks, or other common vehicles of scientific publication.

4. Establish a framework for the exchange of experience and know-how to mutual benefit in the field of teaching methodology and organisation of the learning process, such as: structures of study programs and curricula; textbooks and other teaching materials or aids for the various subjects and disciplines that are taught in the two universities; methods and schemes for stimulating students' active participation and responsibility for their learning process.
5. Implement joint scientific research projects insofar that these will be in the interest of both parties, in theoretical economic disciplines as well as in applied subject areas of business administration, and management.

Furthermore, TANE and ASB agree that:

6. The present agreement can, as need arises, be changed or expanded according to mutual agreement between the parties, provided that such changes or expansions are put down in writing and signed by both parties. Agreement about all aspects and details of its implementation will be brought about through negotiation between the parties.
7. The present agreement will be in effect from the moment when it has been signed by both parties and will stay in effect for 5 years. Should one of the parties wish to terminate the agreement, it must inform the other party of this in writing no later than 6 months before the desired date of termination. If, by the end of the 5-year period, neither party has expressed the wish to terminate the agreement, it will be automatically prolonged for another 5-year period.
8. The present agreement will be prepared and signed in English

Ternopil, 17/9 2001

Aarhus, 30/8 2001

For TANE:



Rector

For ASB:

JAN BEYER SCHMIDT-SARLÉNSEN  
Rector

HANDELSHØJSKOLEN I ÅRHUS  
Fuglesangs Allé 4, 8210 Århus V

## **Memorandum of Understanding**

between

**Aarhus University, School of Business and Social  
Sciences, Dept. of Business Administration**

and

**Ternopil National Economic University, Dept. of  
International Management and Marketing / Business  
Communication and Organizational Behaviour**

Aarhus University, School of Business and Social Sciences, Dept. of Business Administration, Denmark, and Ternopil National Economic University, Dept. of International Management and Marketing / Business Communication and Organizational Behaviour, Ukraine, intend to enter into this Memorandum of Understanding which expresses the mutual interest of the parties to cooperate with regard to teaching, research and other areas of mutual interest and benefit.

### **Scope of the Cooperation**

Subject to mutual consent, the areas of cooperation will include activities that both sides feel contribute to the fostering and development of the cooperative relationship between the two universities.

Cooperation shall be carried out through such activities as for example:

- a. Mobility of faculty and/or staff
- b. Study trips for graduate and/or undergraduate students
- c. Joint research activities and publications
- d. Participation in seminars and academic meetings
- e. Exchange of academic materials and other information
- f. Special short-term academic programs.

The terms of cooperation for each specific activity implemented under this Memorandum of Understanding shall be mutually discussed and agreed upon in writing by both parties prior to the initiation of that activity. Any such agreement entered into, as outlined above, will form appendixes to this Memorandum of Understanding.

Each institution will defray the cost of salary and all other expenses for its own employees.

Each institution shall designate a liaison officer to develop and coordinate the specific activities agreed upon.

The designated liaison officers for this Memorandum of Understanding are:

For **TNEU**

**Dept. of International Management  
and Marketing**

Olena Sokhatska

Head of Department

Dept. of International Management  
and Marketing

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For **Aarhus BSS**

**Dept. of Business Administration**

Bjarne Rerup Schlichter

Associate Professor

Aarhus BSS

Dept. of Business Administration

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**Dept. of Business Communication  
and Organizational Behaviour**

Larysa Verhun

Head of Department

Dept. of Business Communication  
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46000 Ternopil

Ukraine

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E-mail: [l.verhun@tneu.edu.ua](mailto:l.verhun@tneu.edu.ua)

Notification of any change in liaison officers may be made by letter without amending this Memorandum of Understanding.

### Renewal, Termination and Amendment

This Memorandum of Understanding is active 4 years after the signature and can then be re-negotiated. The notice of termination must be given in ample time advance in writing, unless an earlier termination date is mutually agreed upon. The Memorandum of Understanding may be amended or extended by mutual written consent of the two parties.

In witness hereof, the parties hereto have offered their signatures:

For **TNEU**



Oleh Adamiv  
Vice-Rector for International and  
Information Activities

For **Aarhus BSS**

Peder Østergaard  
Vice-Dean

Date:  
Ternopil, Ukraine

Date: 8-4-2015  
Aarhus, Denmark



**AARHUS UNIVERSITY**  
BUSINESS AND SOCIAL SCIENCES  
DEPARTMENT OF BUSINESS ADMINISTRATION  
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